

About Hoover's MasterList of U.S. Companies 2010

This sixteenth edition of *Hoover's MasterList of U.S. Companies* is packed with information, and we believe, represents a true value for the information seeker. We have worked hard to ensure that this edition of the *MasterList* retains its position as one of the most comprehensive, but still affordable, sources for information on the vast array of enterprises that power the U.S. economy.

In this two-volume set, we feature our capsule summaries for each company. Additionally, we have included lists of the Top 500 companies in this book, organized by sales, employees, five-year annualized sales growth, and market value.

Hoover's MasterList of U.S. Companies 2010 contains essential information on about 10,000 companies taken from our internal database. We supplemented and expanded that database by obtaining sales information on most public companies from Morningstar, Inc.

In our selection process, we have endeavored to cover all US companies traded on the major stock exchanges, the largest and most important private enterprises in the US, as well as many other organizations that contribute to our economy, including government-owned enterprises (the United States Postal Service), foundations (the Bill & Melinda Gates Foundation), and major subsidiaries of US and non-US corporations.

We selected companies using the following criteria:

Public Companies (5,486)

We've included all US companies that trade on the New York Stock Exchange (NYSE), the NYSE Alternext, and the NASDAQ Global (NASDAQ GM) and Global Select Markets (NASDAQ GS), as well as many

of the companies in Hoover's database that trade on the NASDAQ Capital Market (NASDAQ CM), OTC, or Pink Sheets.

Private and Other Enterprises (4,539)

Our coverage of privately held businesses and other non-public entities includes:

- the largest privately held companies in the US;
- hundreds of the largest mutual insurance companies, agricultural co-ops, foundations, sports teams and leagues, universities, and not-for-profits;
- major subsidiaries of US and non-US corporations that have strong identities independent of the parent organizations;
- major government-owned enterprises.

INFORMATION PROVIDED ABOUT THE COMPANIES

Each entry contains a description of the company's products and operations, ownership, and market position if available, as well as the basic information that most people need to locate, communicate with, and evaluate a company. We have included each company's legal name at the top of the entry (or in the text if it is too long), and if available:

- The street address, phone number, fax number, and Web site address;
- The names of the chief executive officer (CEO), chief financial officer (CFO), and human resources (HR) contact;
- The company's status (privately held, public, subsidiary, etc.).

Headquarters for companies that are incorporated in Bermuda, but whose operational headquarters are in the

US, are listed under their US address. The same applies for companies with joint US and non-US headquarters (such as KPMG International).


For public companies, we have provided trading symbols and exchanges. Sales numbers are provided for all companies, if available, with generally two major exceptions: Corporate parents do not break out sales for many subsidiaries or business segments, and venture capital firms and investment bankers do not provide revenue numbers. Sales for private companies are the most recent available; some are estimated or approximate, as the companies would not divulge exact figures. (Estimated sales numbers are identified as such.)

Some companies have joint CEOs or even no one with the title CEO, although there is someone who functions as the chief executive. In these cases, we have listed after the CEO heading the name of the person who appears first in the company's materials. In smaller companies, sometimes no one individual has the official title of CFO. In those cases, we have listed after the CFO heading the name of the principal financial officer (i.e., the officer who signs off on the company's financial statements).

INDEXES

To help readers easily locate information, we have included three indexes: companies by headquarters location, by industry, and by stock exchange symbol. The indexes for the two volumes are combined and are located at the end of Volume 2.

OTHER HOOVER'S RESOURCES

Companies in *Hoover's MasterList of U.S. Companies* that have more in-depth coverage on Hoover's Online (www.hoovers.com) are indicated by this symbol: 

Many of these in-depth profiles are also available in the Hoover's Handbook series, including *Hoover's Handbook of American Business* and *Hoover's Handbook of Emerging Companies*. Information on non-US and private companies can be found in *Hoover's Handbook of World Business* and *Hoover's Handbook of Private Companies*. For more information about these or other Hoover's products, call us at 800-486-8666, e-mail us at orders@hoovers.com, or check out www.hooversbooks.com.

The best suggestions we receive come from our readers. If you would like to see any additional information included in future editions of this book, we invite your comments via telephone (512-374-4500), fax (512-374-4538), mail (5800 Airport Blvd., Austin, TX 78752), or e-mail (info@hoovers.com).

As always, we hope you find our books useful.

The Editors
Hoover's, Inc.
August 2009

GEN-PROBE INCORPORATED

10210 Genetic Center Dr.
San Diego, CA 92121
Phone: 858-410-8000
Fax: 858-410-8625
Web: www.gen-probe.com

NASDAQ (GS): GPRO

CEO: Carl W. Hull
CFO: Herm Rosenman
HR: Diana De Walt
FYE: December 31
Type: Public

Gen-Probe knows the answer is flowing through your veins. The company is a leading provider of diagnostic tests and instruments to detect HIV, chlamydia, and other sexually transmitted diseases. Gen-Probe also makes diagnostics to detect a host of infectious, disease-causing bacteria and fungi, including those behind tuberculosis and strep throat. In addition, the company makes products that screen donated blood for these diseases. Gen-Probe's products are designed to provide results within hours, while traditional cultured tests can take days. Major blood suppliers, including The American Red Cross and America's Blood Centers, use its products to screen much of the US blood supply.

	Annual Growth	12/04	12/05	12/06	12/07	12/08
Sales (\$ mil.)	15.1%	269.7	306.0	354.8	403.0	472.7
Net income (\$ mil.)	18.3%	54.6	60.1	59.5	86.1	107.0
Employees	6.4%	809	866	925	1,049	1,037

GENTA INCORPORATED

200 Connell Dr.
Berkeley Heights, NJ 07922
Phone: 908-286-9800
Fax: 908-464-1701
Web: www.genta.com

OTC: GNTA

CEO: Raymond P. Warrell Jr.
CFO: Gary Siegel
HR: -
FYE: December 31
Type: Public

Genta plays rough with cancer. The firm develops drugs, including DNA/RNA medicines and more traditional small molecule drugs, for cancer and other diseases. Lead candidate Genasense blocks production of a protein that can cause resistance to cancer treatments. The company is hoping for marketing approval of Genasense to be used in conjunction with chemotherapy by patients with lymphocytic leukemia and malignant melanoma. Genasense is also in clinical trials for treatment of other diseases such as prostate and colon cancer. Its small molecule program yielded Ganite, an FDA-approved treatment for hypercalcemia (a potentially fatal side effect of cancer); but the company does not actively market the drug.

	Annual Growth	12/04	12/05	12/06	12/07	12/08
Sales (\$ mil.)	(59.3%)	14.6	26.6	0.7	0.6	0.4
Net income (\$ mil.)	-	(32.7)	(2.2)	(56.8)	(23.3)	(505.8)
Market value (\$ mil.)	(80.2%)	1,665.8	1,381.9	418.8	492.2	2.6
Employees	(23.5%)	73	59	55	47	25

GENTEK INC.

90 E. Halsey Rd.
Parsippany, NJ 07054
Phone: 973-515-3221
Fax: 973-515-3229
Web: www.gentek-global.com

NASDAQ (GS): GETI

CEO: William E. Redmond Jr.
CFO: Thomas B. Testa
HR: Robert D. (Rob) Novo
FYE: December 31
Type: Public

GenTek products can be found in your car, in your kitchen, and inside your medicine cabinet. Through its subsidiaries, GenTek manufactures performance chemicals for such industries as food additives and pharmaceuticals (active ingredients for drugs), environmental services (water treatment), technology (chemicals for semiconductor manufacturing), and chemicals processing. Its other segment makes valve actuation products that include auto parts such as valve-train components. GenTek has been tweaking its business mix by exiting some manufacturing operations while adding bolt-on acquisitions that enhance its businesses.

	Annual Growth	12/04	12/05	12/06	12/07	12/08
Sales (\$ mil.)	(7.9%)	843.9	920.0	611.4	608.2	608.0
Net income (\$ mil.)	-	195.3	(0.8)	(2.1)	29.8	(109.0)
Market value (\$ mil.)	(23.9%)	455.2	181.3	350.6	296.7	152.6
Employees	(36.9%)	7,000	6,500	1,525	1,475	1,110

GENTEX CORPORATION

600 N. Centennial St.
Zeeland, MI 49464
Phone: 616-772-1800
Fax: 616-772-7348
Web: www.gentex.com

NASDAQ (GS): GNTX

CEO: Fred T. Bauer
CFO: Steve Dykman
HR: Bruce Los
FYE: December 31
Type: Public

To find competitors in the race for market share, Gentex can just check its rearview mirror. The company manufactures interior and exterior automotive mirrors based on electrochromic technology, which uses electricity to darken a mirror's surface. Its Night Vision Safety (NVS) automatic-dimming car mirrors are featured as standard or optional equipment on more than 200 vehicle models. Automotive products account for most of the company's sales; major customers include BMW, Daimler, General Motors, Toyota, and Volkswagen. Gentex also manufactures more than 60 models of smoke detectors and 160 kinds of fire alarms and signaling devices. The company gets about two-thirds of sales outside the US.

	Annual Growth	12/04	12/05	12/06	12/07	12/08
Sales (\$ mil.)	5.4%	505.7	536.5	572.3	653.9	623.8
Net income (\$ mil.)	(13.8%)	112.7	109.5	108.8	122.1	62.1
Employees	2.7%	2,047	2,264	2,393	2,718	2,279

GENTIVA HEALTH SERVICES, INC.

3350 Riverwood Pkwy., Ste. 1400
Atlanta, GA 30339
Phone: 770-951-6450
Fax: -
Web: www.gentiva.com

NASDAQ (GS): GTIV

CEO: H. Anthony (Tony) Strange
CFO: John R. Potapchuk
HR: -
FYE: Sunday nearest December 31
Type: Public

Gentiva Health Services is a gentle giant. Gentiva is the nation's largest home health care services firm. The company provides home nursing care through a network of about 380 locations in 39 states. Gentiva's home care nurses provide services ranging from acute-care treatment to housekeeping for the elderly or disabled. Respiratory and infusion therapy, home medical equipment, and hospice care are among the company's other offerings. Gentiva also manages the home health care operations of other managed care companies through its minority stake in CareCentrix.

	Annual Growth	12/04	12/05	12/06	12/07	12/08
Sales (\$ mil.)	11.4%	845.8	868.8	1,106.6	1,229.3	1,300.4
Net income (\$ mil.)	55.1%	26.5	23.4	20.8	32.8	153.4
Market value (\$ mil.)	15.0%	485.1	427.6	552.9	552.4	848.9
Employees	1.5%	3,950	13,935	7,600	15,450	4,200

GENUINE PARTS COMPANY

2999 Circle 75 Pkwy.
Atlanta, GA 30339
Phone: 770-953-1700
Fax: 770-956-2211
Web: www.genpt.com

NYSE: GPC

CEO: Thomas C. (Tom) Gallagher
CFO: Jerry W. Nix
HR: R. Bruce Clayton
FYE: December 31
Type: Public

What do spark plugs, hydraulic hoses, note pads, and magnet wire have in common? They're all Genuine Parts. The diversified company is the largest member and majority owner of the National Automotive Parts Association (NAPA), a voluntary trade association that distributes auto parts nationwide. Genuine Parts Company (GPC) operates about 1,100 NAPA Auto Parts stores in more than 40 US states. North of the border, NAPA Canada runs more than 600 auto parts and TRACTION stores. GPC's Auto Todo subsidiary operates distribution centers and four auto parts stores and four centers in Mexico. Other subsidiaries include Balkamp, Motion Industries, S.P. Richards Company, and UAP Inc. GPC was founded in 1928.

	Annual Growth	12/04	12/05	12/06	12/07	12/08
Sales (\$ mil.)	4.9%	9,097.3	9,783.0	10,457.9	10,843.2	11,015.3
Net income (\$ mil.)	4.7%	395.6	437.4	475.4	506.3	475.4
Market value (\$ mil.)	(3.7%)	7,025.2	7,002.9	7,562.5	7,382.4	6,036.6
Employees	(0.7%)	31,200	31,700	32,000	32,000	30,300